

**Ranking by Premium** **2004****MEXICO TOURIST AUTO MARKET**

| Companies                   | Premium (in 1000's) |                  | % of Market Share | Loss Ratio    |               |
|-----------------------------|---------------------|------------------|-------------------|---------------|---------------|
|                             | 2004                | 2003             |                   | 2004          | 2003          |
| 1 G.N.P.                    | \$ 13,744           | \$ 13,039        | 19.6              | 30.23%        | 54.04%        |
| 2 Qualitas                  | \$ 10,141           | \$ 8,442         | 14.4              | 40.64%        | 43.51%        |
| 3 ING Comercial América     | \$ 8,422            | \$ 9,963         | 12.0              | 33.90%        | 44.51%        |
| 4 Mapfre Tepeyac            | \$ 8,233            | \$ 7,126         | 11.7              | 50.07%        | 47.53%        |
| 5 AIG México Interamericana | \$ 7,701            | \$ 8,170         | 11.0              | 33.31%        | 34.34%        |
| 6 GE Seguros                | \$ 7,348            | \$ 6,246         | 10.5              | 36.53%        | 34.82%        |
| 7 ACE Seguros               | \$ 3,896            | \$ 1,733         | 5.5               | 17.52%        | 18.11%        |
| 8 ANA                       | \$ 3,004            | \$ 615           | 4.3               | 32.72%        | 24.14%        |
| 9 Atlas                     | \$ 2,653            | \$ 3,736         | 3.8               | 48.76%        | 46.05%        |
| 10 El Potosí                | \$ 2,297            | \$ 2,352         | 3.3               | 33.91%        | 30.18%        |
| 11 General de Seguros       | \$ 1,411            | \$ 1,483         | 2.0               | 39.90%        | 39.21%        |
| 12 Metropolitana            | \$ 838              | \$ 840           | 1.2               | 38.31%        | 49.26%        |
| 13 Inbursa                  | \$ 232              | \$ 227           | 0.3               | 49.34%        | 33.43%        |
| 14 Aba/Seguros              | \$ 178              | \$ 195           | 0.3               | 0.04%         | 0.00%         |
| 15 Zurich                   | \$ 135              | \$ 308           | 0.2               | 34.66%        | 24.81%        |
| <b>TOTAL GENERAL</b>        | <b>\$ 70,304</b>    | <b>\$ 64,552</b> | <b>100.0</b>      | <b>35.95%</b> | <b>42.94%</b> |

**Ranking by Loss Ratio** **2004****MEXICO TOURIST AUTO MARKET**

| Companies                   | Premium (in 1000's) |                  | % of Market Share | Loss Ratio    |               |
|-----------------------------|---------------------|------------------|-------------------|---------------|---------------|
|                             | 2004                | 2003             |                   | 2004          | 2003          |
| 1 Aba/Seguros               | \$ 178              | \$ 195           | 0.3               | 0.04%         | 0.00%         |
| 2 ACE Seguros               | \$ 3,896            | \$ 1,733         | 5.5               | 17.52%        | 18.11%        |
| 3 G.N.P.                    | \$ 13,744           | \$ 13,039        | 19.6              | 30.23%        | 54.04%        |
| 4 ANA                       | \$ 3,004            | \$ 615           | 4.3               | 32.72%        | 24.14%        |
| 5 AIG México Interamericana | \$ 7,701            | \$ 8,170         | 11.0              | 33.31%        | 34.34%        |
| 6 ING Comercial América     | \$ 8,422            | \$ 9,963         | 12.0              | 33.90%        | 44.51%        |
| 7 El Potosí                 | \$ 2,297            | \$ 2,352         | 3.3               | 33.91%        | 30.18%        |
| 8 Zurich                    | \$ 135              | \$ 308           | 0.2               | 34.66%        | 24.81%        |
| 9 GE Seguros                | \$ 7,348            | \$ 6,246         | 10.5              | 36.53%        | 34.82%        |
| 10 Metropolitana            | \$ 838              | \$ 840           | 1.2               | 38.31%        | 49.26%        |
| 11 General de Seguros       | \$ 1,411            | \$ 1,483         | 2.0               | 39.90%        | 39.21%        |
| 12 Qualitas                 | \$ 10,141           | \$ 8,442         | 14.4              | 40.64%        | 43.51%        |
| 13 Atlas                    | \$ 2,653            | \$ 3,736         | 3.8               | 48.76%        | 46.05%        |
| 14 Inbursa                  | \$ 232              | \$ 227           | 0.3               | 49.34%        | 33.43%        |
| 15 Mapfre Tepeyac           | \$ 8,233            | \$ 7,126         | 11.7              | 50.07%        | 47.53%        |
| <b>TOTAL GENERAL</b>        | <b>\$ 70,304</b>    | <b>\$ 66,477</b> | <b>100.0</b>      | <b>35.95%</b> | <b>42.94%</b> |